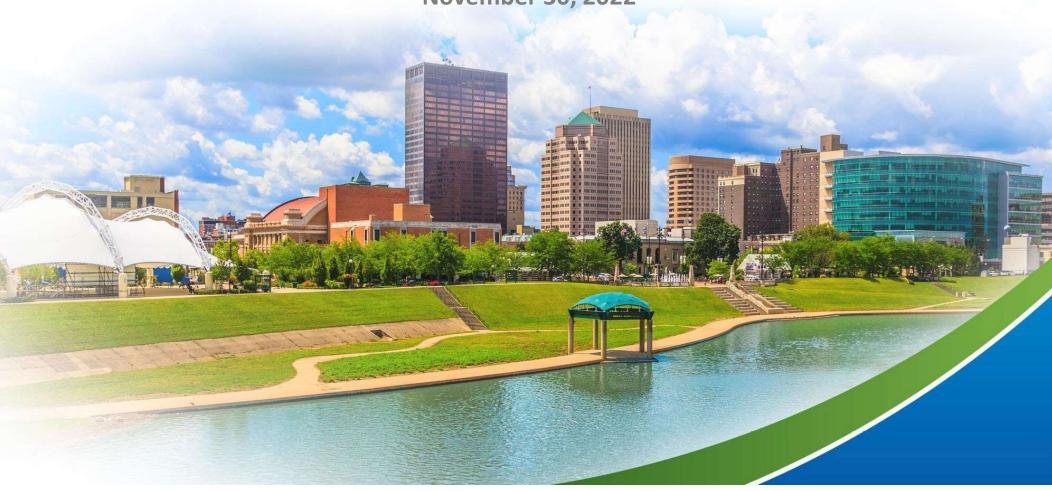


City Manager's Recommendations

Internal Service Funds

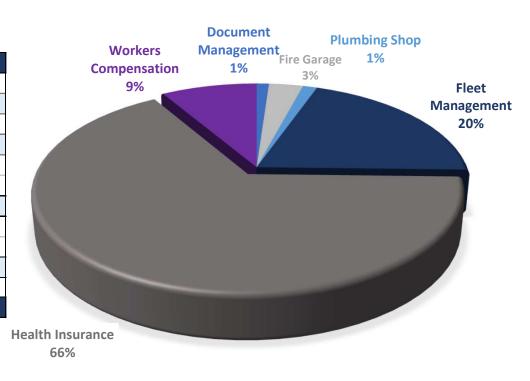
November 30, 2022



Internal Service Funds

Recommended Allocation by Program Area

Internal Service Funds by Program	
Document Management Services	548,100
Total Information Technology Programs	\$ 548,100
Fire Garage	1,515,600
Total Fire Department Programs	\$ 1,515,600
Plumbing Shop	633,100
Fleet Management	9,971,900
Total Public Works Programs	\$ 10,605,000
Health Insurance Fund	32,974,900
Workers Compensation Fund	4,251,600
Total Human Resources Programs	\$ 37,226,500
Total Internal Service Funds	\$ 49,895,200
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Internal Service Funds: Document Management Services <u>Source & Uses by Program Area</u>

Docu	ment	t Manager	ner	nt Services		
Estimated Sources	Pr	ojected 2 Actuals		2023 Proposed Budget	\$ Chg.	% Chg.
Beginning Cash Balance		349,600		344,800	(4,800)	-1.4%
Projected Revenue		518,600		737,000	218,400	42.1%
Total Sources and Cash Balance	\$	868,200	\$	1,081,800	\$ 213,600	24.6%
Estimated Uses		04.400		100 600	6 200	6 60/
Personnel Costs		94,400		100,600	6,200	6.6%
Contracts & Materials						
Tools and Equipment		365,100		100,000	(265,100)	-72.6%
External Vendors		17,600		16,000	(1,600)	-9.1%
Supplies & Inventory		45,000		69,000	24,000	53.3%
Other Professional Services		-		50,000	50,000	N.A.
Postage		-		210,000	210,000	N.A.
All Others		1,300		2,500	1,200	92.3%
Contracts & Materials		429,000		447,500	18,500	4.3%
Total Expenses	\$	523,400	\$	548,100	\$ 24,700	4.7%
Revenue over Expenses	\$	(4,800)	\$	188,900	\$ 193,700	-4035.4%
Ending Cash Balance	\$	344,800	\$	533,700	\$ 188,900	54.8%

2023 Program Budget Highlights & Special Issues

- 2023 Projected Revenue is \$737,000 or 42.1% higher than 2022 due to the planned merger of mail services with reproduction.
- Personnel Costs are up 6.6%, in line with inflationary wage growth.
- Tools and Equipment is down \$265,100 or 72.6% due to the expiration of the lease and purchase of equipment in 2022.
- Other Professional Services and Postage are new additions to the budget in 2023 to support the planned transition of mail services expenses from General Fund to Document Management Services.
- 2022 assumes a small use of cash reserves; however, 2023 projected cash balance is higher due to the decrease in Tools and Equipment costs.

Internal Service Funds: Fire Garage Source & Uses by Program Area

Fire Garage										
Estimated Sources	Pro	jected 2022 Actuals	20	23 Proposed Budget		\$ Chg.	% Chg.			
Beginning Cash Balance		193,100		66,300		(126,800)	-65.7%			
Projected Revenue		1,286,000		1,527,900		241,900	18.8%			
Total Sources and Cash Balanc	\$	1,479,100	\$	1,594,200	\$	115,100	7.8%			
Estimated Uses Personnel Costs		677,800		951,600		273,800	40.4%			
Contracts & Materials										
Supplies & Miscellaneous		472,900		395,000		(77,900)	-16.5%			
Other Maintenance		203,100		110,000		(93,100)	-45.8%			
Utilities		23,600		21,000		(2,600)	-11.0%			
Insurance		22,000		22,000		-	0.0%			
Other Professional Services		5,000		10,000		5,000	100.0%			
All Others		8,400		6,000		(2,400)	-28.6%			
Contracts & Materials		735,000		564,000		(171,000)	-23.3%			
Total Expenses	\$	1,412,800	\$	1,515,600	\$	102,800	7.3%			
Revenues over Expenses	\$	(126,800)	\$	12,300	\$	139,100	-109.7%			
Ending Cash Balance	\$	66,300	\$	78,600	\$	139,100	18.6%			

2023 Program Budget Highlights & Special Issues

- The projected 2022 revenue is \$1.3 million, which is lower than the nearly \$1.6 million of budgeted revenue. This is largely due to continued difficulties retaining mechanics.
- Revenues are expected to improve in 2023 as staffing levels stabilize.
- Personnel Costs are up 40.4%, reflecting the full burden of a fully staffed garage. The Division is working on strategies to increase the number of applicants for available positions.
- Contracts & Materials expenses are down 23.3%, due to higher costs associated with contracted fleet repair services in 2022.

Internal Service Funds: Fleet Management Source & Uses by Program Area

	Fle	eet Managem	ent	:		
	Pro	ojected 2022	20	23 Proposed		
Estimated Sources		Actuals		Budget	\$ Chg.	% Chg.
Beginning Cash Balance		1,456,900		1,527,700	70,800	4.9%
Projected Revenue		9,673,200		9,971,900	298,700	3.19
Total Sources and Cash Balance	\$	11,130,100	\$	11,499,600	\$ 369,500	3.3%
Estimated Uses						
Personnel Costs		2,892,100		3,578,900	686,800	23.7%
Contracts & Materials						
Inventory		2,068,600		2,300,000	231,400	11.29
Gasoline & Diesel		3,232,800		2,700,000	(532,800)	-16.5%
Other Equipment Maintenance		1,070,400		843,500	(226,900)	-21.29
Other Professional Services		64,500		80,000	15,500	24.0%
Supplies & Miscellaneous		117,900		112,000	(5,900)	-5.0%
Facility Maintenance & Custodial		83,000		95,000	12,000	14.59
All Others		26,300		57,500	31,200	118.69
Total Contracts & Materials		6,663,500		6,188,000	(475,500)	-7.1%
Capital Equipment/Improvements		46,800		205,000	158,200	338.0%
Total Expenses	\$	9,602,400	\$	9,971,900	\$ 369,500	3.8%
Revenues over Expenses	\$	70,800	\$		\$ (70,800)	-100.0%
Ending Cash Balance	\$	1,527,700	\$	1,527,700	\$ -	0.0%

2023 Program Budget Highlights & Special Issues

- The Fleet Shop is projected to end 2022 with \$9.7 million of revenue. This is up almost 36% over 2021, largely due to inflationary increases for fuel and inventory and their associated reimbursement to the Fleet Shop based on Departments' usage.
- Assuming full staffing levels, the revenue projection in 2023 is \$9,971,900.
- Personnel Costs are up 23.7% due to rate increases to align with the competitive hiring market and one additional position that was not included in the 2022 budget.
- Contracts and Materials are projected to be 7.1% lower largely due to uncertainty with fuel prices in 2023. Fuel prices were exceptionally high in 2022, driving up costs for the Division.
- 2023 Capital Equipment and Improvements budget is up \$158,200 for fleet shop upgrades.

Internal Service Funds: Plumbing Shop Source & Uses by Program Area

	Plumbing S	Shop		
Estimated Sources	Projected 2022 Actuals	2023 Proposed Budget	\$ Chg.	% Chg.
Beginning Cash Balance	160,700	278,500	117,800	73.3%
Projected Revenue	700,600	689,800	(10,800)	-1.5%
Total Sources and Cash Balance	\$ 861,300	\$ 968,300	\$ 107,000	12.4%
Estimated Uses				
Personnel Costs	448,100	469,100	21,000	4.7%
Contracts & Materials				
Supplies & Materials	126,000	150,000	24,000	19.0%
Fleet & Fuel	8,700	14,000	5,300	60.9%
Total Contracts & Materials	134,700	164,000	29,300	21.8%
Total Expenses	\$ 582,800	\$ 633,100	\$ 50,300	8.6%
Revenues over Expenses	\$ 117,800	\$ 56,700	\$ (61,100)	-51.9%
Ending Cash Balance	\$ 278,500	\$ 335,200	\$ 56,700	20.4%

2023 Program Budget Highlights & Special Issues

- 2022 represents the first full year with the Plumbing Shop's updated rates, increasing from \$65/hr. to \$90/hr. Revenues have improved and are expected to end 2022 39.7% higher than 2021.
- Revenue projections for 2023 are in line with 2022 performance.
- Personnel costs are up 4.7% in 2023, in line with budgeted wage and fringe increases.
- The Supplies & Materials budget is up \$24,000, or 19.0%, to align with actual spending trends.

Internal Service Funds: Health Insurance Fund Source & Uses by Program Area

Health Insurance Fund											
Estimated Sources	Pro	ojected 2022 Actuals	20	023 Proposed Budget		\$ Chg.	% Chg.				
Beginning Cash Balance		14,184,000		13,781,000		(403,000)	-2.8%				
Revenue		24,923,100		29,459,700		4,536,600	18.2%				
Total Sources & Cash Balance	\$	39,107,100	\$	43,240,700	\$	4,133,600	10.6%				
Estimated Uses											
Personnel Costs		319,000		350,400		31,400	9.8%				
Wellness Incentives		92,800		300,000		207,200	223.3%				
Insurance Claims		26,059,500		33,105,300		7,045,800	27.0%				
Offset: Est. Claims Credits		(2,700,000)		(2,700,000)		-	0.0%				
Clinic Claims		1,190,000		1,237,200		47,200	4.0%				
Professional Services		209,100		383,000		173,900	83.2%				
Other Expenses		155,700		299,000		143,300	92.0%				
Contracts & Materials		25,007,100		32,624,500		7,617,400	30.5%				
Total Expenses	\$	25,326,100	\$	32,974,900	\$	7,648,800	30.2%				
Revenues over Expenses	\$	(403,000)	\$	(3,515,200)	\$	(3,112,200)	772.3%				
Ending Cash Balance	\$	13,781,000	\$	10,265,800	\$	(3,515,200)	-25.5%				

2023 Program Budget Highlights & Special Issues

- 2023 revenues are projected to increase 18.2% based on a 3% increase in the employee's monthly contribution and absence of 2 health insurance holidays.
- Personnel costs within the fund are up 9.8% due to the fund sharing a percentage of applicable costs with the General Fund.
- Wellness Incentives are projected to be 223.3% higher in 2023 based on timing of payments.
- Insurance Claims are projected to grow 27.0% as staff increase usage of health services following pandemic declines.
- Professional Services reflect an increase of \$173,900 due to increased costs with the Electronic Open Enrollment vendor as well as RWC maintenance and equipment replacement.
- The projected 2023 year-end balance of \$10.3 million is greater than our actuary target of 1.5 to 2.0 times the actuarial amount, or \$4.4 to \$5.9 million.

Internal Service Funds: Workers Compensation Source & Uses by Program Area

Workers Compensation Fund											
Estimated Sources	Pro	ojected 2022 Actuals		2023 Proposed Budget		\$ Chg.	% Chg.				
Beginning Cash Balance		19,069,300		18,311,700		(757,600)					
Revenue		2,914,200		3,016,200		102,000	3.5%				
Total Sources & Cash Balance	\$	21,983,500	\$	21,327,900	\$	(655,600)	-3.0%				
Estimated Uses											
Personnel Costs		540,700		578,900		38,200	7.1%				
BWC Claims Payments		2,115,500		2,189,500		74,000	3.5%				
Professional Services		658,400		1,024,900		366,500	55.7%				
Indirect Costs		93,000		104,300		11,300	12.2%				
Supplies & Materials		125,100		175,000		49,900	39.9%				
Other Expenses		139,100		179,000		39,900	28.7%				
Contracts & Materials		3,131,100		3,672,700		541,600	17.3%				
Total Expenses	\$	3,671,800	\$	4,251,600	\$	579,800	15.8%				
Revenues over Expenses	\$	(757,600)	\$	(1,235,400)	\$	(477,800)	63.1%				
Ending Cash Balance	\$	18,311,700	\$	17,076,300	\$	(1,235,400)	-6.7%				

2023 Program Budget Highlights & Special Issues

- The City has committed to a multi-year plan to reduce the cash balance of the fund, and as such the transfer rate was reduced from 2.5% to 2.0% from 2021 to 2022.
- The transfer rate will be held at 2.0% in 2023, but there will be three Worker's Compensation holidays to reduce the cash balance in lieu of a continued rate reduction.
- Personnel costs are up 7.1% in 2023, reflective of the cost sharing arrangement based on the inclusion of applicable costs.
- Professional Services are higher in 2023 due to inflationary increases with annually licensing, health and safety fair costs and copying services.
- The fund is projected to have a year-end cash balance of \$17.1 million in 2023, down \$1.2 million from 2022.